December 2021

Smoking in Movies: 2020

By Nada Adibah, Simon Page, Dani Heide, Sherry Emery, NORC at the University of Chicago

Introduction and Background

Health researchers in more than a dozen countries have repeatedly confirmed what United States (U.S.) tobacco companies have known since the late 1920s: movies sell cigarettes¹. The Centers for Disease Control and Prevention (CDC) estimated in 2014 that movies recruit 6.4 million new underage smokers in the United States^{2,3}. Almost 90% of those who initiate smoking due to onscreen exposure start smoking before age 18⁴, with 2 million of them ultimately dying from tobacco-induced diseases, such as heart disease, lung cancer, stroke, and emphysema⁵. Similarly, Truth Initiative's recent study (2020) found that youth with high exposure to popular streaming and TV shows containing tobacco images were three times more likely to start vaping compared to their peers with no exposure⁶. Thus, reducing kids' exposure to onscreen tobacco use will significantly reduce youth initiation of tobacco use.

In 2003 researchers, state Attorneys General, and policymakers put the Motion Picture Association of America (MPA) on notice of the need to eliminate youth exposure to smoking on screen. The MPA represents six major film studios in the United States: Walt Disney Motion Pictures, Paramount Pictures, Sony Pictures Entertainment,

The film industry has only taken modest steps to reduce tobacco imagery in youth-rated movies.

Universal City Studios, Warner Brothers
Entertainment, and most recently, Netflix.
These MPA member studios committed to
lowering tobacco exposure among youth and
hold different goals for tobacco-free screens
than independent movie studios, who are
not yet as vocal about their commitment to
reducing harmful imagery. Non-MPA movie
studios include other production companies
not part of the MPA and include large studio

with parent companies that are publicly traded and smaller independent studios. Examples of non-MPA member studios include Lions Gate Entertainment, STX Films, and BRON Studios, among many others. In recent years, non-MPA member studios produced approximately the same number of top films with tobacco content as MPA member studios⁷, meaning they have similar audience sizes. Collectively, the film industry has only taken modest steps to reduce and enforce stricter regulations for tobacco imagery in youth-rated (G, PG, PG-13) movies.

The COVID-19 pandemic hit the United States in early March 2020 and drastically changed how movies were released and watched. Movie theaters closed their doors at the start of the pandemic, which caused production companies to either postpone movie release, or release films on streaming platforms such as HBO Max, Disney+, and

3x

Youth with high exposure to popular streaming and TV shows containing tobacco images were three times more likely to start vaping compared to their peers with no exposure.

Amazon Prime. This changed the media landscape in a critical way: people were more likely to watch newly released movies on these streaming services than in theaters⁸ in 2020. This has important implications on our methodology used for these annual reports⁹. Streaming companies do not make their viewership data publicly available which limits our ability to measure audience exposure and impacts.

Since 2002, the University of California, San Francisco has collaborated with Breathe California to analyze onscreen smoking data in the Breathe California Onscreen Tobacco Database¹⁰ to produce annual reports summarizing tobacco presence in top movies released that year⁹. In 2021, NORC at the University of Chicago joined the collaborative effort, taking over the analysis and reporting role. With all the changes that 2020-21 brought, the research team is taking an opportunity to rethink and revamp methods and approaches. Therefore, this report is a condensed version of previous reports, briefly synthesizing data from the 71 top movies released domestically in 2020 and discusses challenges and new directions for this vital research moving into 2021 and beyond.

2020 Top Films

We included 71 films for analysis in this annual report. Films were included in our analysis if they made an appearance at least once on one or more Top 10 chart lists. **Table 1** shows the breakdown by rating and MPA member studio production company affiliation. Please visit the <u>Smoke Free Media Onscreen Tobacco Database</u> for more details on the films, including film name, release date, company credits, and tobacco measures.

Table 1 Number of top movies released in 2020, by rating and studio type

	G/PG	PG-13	R	Total
Non-MPA member studio	7 (10%)	15 (21%)	12 (17%)	34 (48%)
MPA member studio	11 (16%)	13 (18%)	13 (18%)	37 (52%)
Total	18 (26%)	28 (39%)	25 (35%)	71 (100%)

Tobacco Imagery Exposure in 2020

Total Number of Films with Tobacco by Rating

Since this work began in 2002, the yearly number of movies depicting tobacco is steadily declining⁷. The number of films with *any tobacco* decreased from 69 out of 150 (46%) in 2018 to 27 out of 71 (38%) in 2020, a 61% decrease (**Figure 1**). However, tobacco imagery in films, particularly in youth-rated G, PG, and PG-13 films, is still present. In 2020, 6% of G/PG and 32% of PG-13 rated movies contained tobacco

imagery. There were 10 youth-rated films with tobacco imagery in 2020, 1 with a G/PG rating and 9 with a PG-13 rating. This number decreased from 2019 when 8 films with a G/PG rating and more than 20 films with a PG-13 rating contained tobacco imagery. However, it is worth noting that the total number of films released in 2020 was lower than in previous years, likely due to the pandemic.

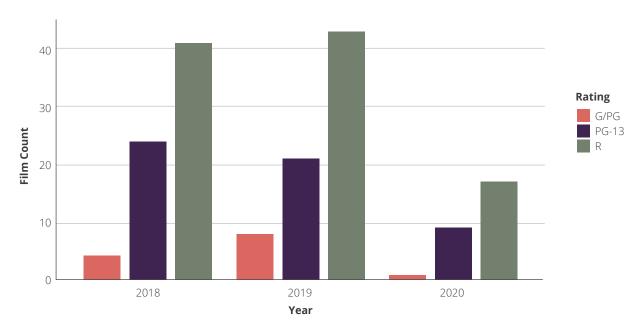


Figure 1 Number of G/PG, PG-13, and R-Rated Films with Tobacco (2018-2020)

Total Number of Tobacco Incidents in Films by Rating

Tobacco incidents are the number of times tobacco products appear within a film. Tobacco imagery in top movies decreased from 3,656 total tobacco incidents in 2019 to 986 in 2020 (a reduction of 2,670 incidents). Moreover, the number of tobacco incidents per film has also declined, falling by 8 incidents per film on average from 2018 to 2020, a cumulative 36% decrease. We divided tobacco incidents by the

R-rated films continue to contain the highest number of tobacco incidents per film.

number of movies each year and each rating to determine the number of tobacco incidents per film, accounting for fluctuations in the number of films released annually.

Youth exposure to harmful imagery in films still exists. The number of tobacco incidents per film in youth-rated content declined in

2020 compared to prior years, with a notable downward trend for PG-13 movies (**Figure 2**). R-rated films continue to contain the highest number of tobacco incidents per film in 2020 with 35 incidents per film, despite a slight decrease from 2019, when there were 48 incidents per film.

Rating
G/PG
PG-13
R

20

2018
2019
2020
Year

Figure 2 Tobacco Incidents per Film by Rating (2018-2020)

In all prior reports, we have calculated measures of audience tobacco exposure (movie box office revenue /divided by the average theater ticket sale price to estimate the number of viewers) and total tobacco impressions per film (estimate of the total number of viewers multiplied by the total tobacco incidents in the film). However, this calculation for exposure and impressions quickly became obsolete in 2020 since movies were viewed both in theater and on streaming services. Unfortunately, the latter does not release data on how many people watched specific content, so we are unable to estimate audience tobacco exposure or tobacco impressions in this report. We discuss this and other limitations in more detail in the *Future Directions* section.

Tobacco Imagery Among MPA and Non-MPA Movie Studios

Historically, large studios with memberships in the MPA typically produce the annual top films. However, in recent years, non-MPA movie studios have steadily increased the number of films reaching top 10 hit status. For example, 49 total non-MPA films reached a top 10 release in 2018 (23 youth-rated and 26 rated R or not rated), 54 films in 2019 (26 youth-rated and 28 rated R or not rated) and 34 films in 2020 (22 youth-rated and 12 rated R). MPA member studios had 101 films reach top 10 in 2018 (65 youth-rated and 36 rated R or not rated), 88 films in 2019 (59 youth-rated and 29 rated R), and 37 films in 2020 (24 youth-rated and 13 rated R).

The number of youth-rated movies with any tobacco incidents released annually by non-MPA member studios decreased, from 15 out of 26 (58%) in 2019 to 6 out of 22 (27%) in 2020 (**Table 2**). For MPA member studios, the number of youth-rated movies with tobacco imagery decreased from 14 out of 59 (24%) in 2019 to 4 out of 24 (17%) in 2020 (**Table 2**).

27%

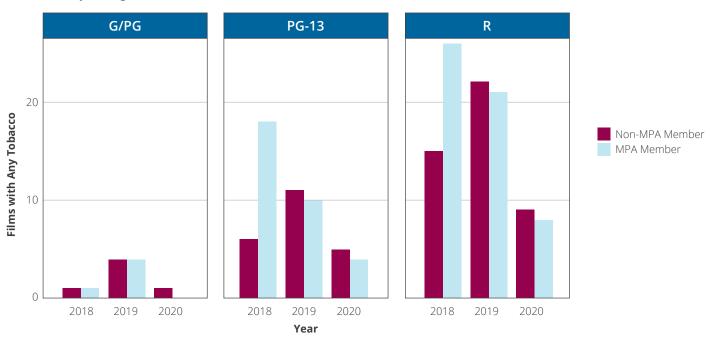
of youth-rated movies by non-MPA member studios released in 2020 included tobacco incidents (6 of 22 movies).

While we observed declines in the number of youth-rated films with tobacco imagery among MPA member studios and non-MPA member studios from 2019 to 2020, a new trend emerged among top offenders. Non-MPA member movie production companies in 2020 accounted for more than half of movies with any smoking and tobacco for all movie rating categories (G/PG, PG-13, R) (**Figure 3**). In addition, non-MPA member studios have higher total tobacco incidents in youth-rated films for the past two years (**Table 2**). The 2019 report⁷ first revealed this trend. We observed that it continued through 2020, illustrating that non-MPA member studios, including independent studios, now release more youth-rated films with tobacco imagery, and on average have more tobacco incidents per film than MPA member studio films.

Table 2 Number of Youth-Rated Movies (G, PG, PG-13) with Tobacco Imagery and Tobacco Incidents by MPA Member Studios and Non-MPA Member Studios (2018–2020)

	Youth-Rated Films with Any Tobacco Incidents			Total Tobacco Incidents in Youth-Rated Films		
	2018	2019	2020	2018	2019	2020
Non-MPA Member Studio (2018, N=23 2019, N=26 2020, N=22)	7 (30%)	15 (58%)	6 (27%)	258 (Avg: 11)	577 (Avg: 22)	82 (Avg: 4)
MPA Member Studio (2018, N=65 2019, N=59 2020, N=24)	19 (29%)	14 (24%)	4 (17%)	1040 (Avg: 16)	415 (Avg: 7)	26 (Avg: 1)

Figure 3 Number of Films with Any Tobacco, MPA Member Studios vs. Non-MPA Member Studios, by Rating (2018–2020)



Tobacco Product Imagery in Films

As the tobacco product landscape grows, products such as electronic cigarettes, cigars, and pipe tobacco have made their way into mainstream media, including youth- and R-rated films. In 2020, there were close to 1,000 incidents of tobacco in 71 films, with cigarettes and cigars being the most common combustible tobacco

products shown in all movies (**Table 3**). Cigarettes, cigars, and pipe tobacco products were all present in youth-rated films in 2020, and one PG-rated film in particular, *The Personal History of David Copperfield* (2020), contained all 13 tobacco incidents observed for this rating group. Perhaps surprisingly, there was only one incident of e-cigarettes in 2020 films, in an R-rated movie, which may serve as an important benchmark for future reports.

Cigarettes, cigars and pipe tobacco products were all present in youth-rated films in 2020.

Table 3 Tobacco Product Incidents in Films by Rating (2020)

Rating	Cigarettes	Cigars	E-cigarettes	Pipes	Smokeless Tobacco	Total Incidents
G (n=2)	0	0	0	0	0	0
PG (n=16)	0	8	0	5	0	13
PG-13 (n=28)	35	57	0	3	0	95
R (n=25)	520	331	1	26	0	878
Total (n=71)	555	396	1	34	0	986

An Evolving Media Landscape

COVID-19 and the Introduction of Straight-To-Streaming

Before the start of the US COVID-19 pandemic, new movie releases happened almost exclusively in theaters. From January to March 2020, there were 21 films released only in theaters, with one film released concurrently in theater and on streaming services in February 2020. Movie theaters generally closed their doors as states began implementing various stay-at-home restrictions at the onset of the pandemic. As a response, the industry quickly pivoted and began making their newly released films available on streaming platforms (e.g., HBO Max, Disney+). As a result, there is a sharp decline in the number of movies released only in theaters leading up to March 2020, and from that point forward, options for viewing newly released movies on streaming platforms dominated (**Figure 4**).

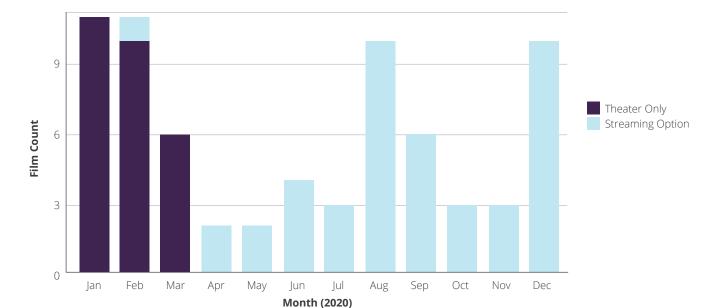


Figure 4 Number of Films Released, Theater Only vs. Streaming Option by Month, 2020

Methods

This work started in 2002, with methods documented in full in prior reports⁹. Breathe California staff monitor new movie release schedules, Box Office Weekend forecasts, and top 10 movie forecasts every week. If a movie released appeared on a weekly top 10 list (e.g., Box Office Mojo), the film was selected for screening and coding. Once films are identified and released, one to three Breathe California staff members watch and code the movie in theaters within a few days of the movie's release. Staff members code the amount of tobacco displayed (incidents), tobacco use portrayal, which character types use tobacco, and location of tobacco use, among other factors. Information on film production details, including media companies, producers, directors, actors, production budgets, and box office results, is obtained from publicly available entertainment industry databases and publications (e.g., IMDB). Completed movie records are reviewed and published on the UCSF Smoke Free Media site¹¹, with Breathe California staff adjudicating and updating any discrepancies in the records. NORC at the University of Chicago compiled all the movie records for 2020, analyzed results, and prepared this report funded by Truth Initiative.

Future Directions

A significant challenge presented by the abrupt shift in movie releases and viewing from theater only to streaming and concurrent theater, is the lack of exposure or viewership data available for these streaming services. In years past, the researchers have used metrics including box office revenue and ticket sales as essential measures of top-grossing movies, potential exposure to tobacco use, and tobacco impressions. As a result, our methods under-estimate exposure (since box office revenue and ticket sales would only capture exposure through theater views and not streaming views). **Therefore, it is urgent to develop new methodologies to accurately assess top**

Therefore, it is urgent to develop new methodologies to accurately assess top movies released annually across mediums, and new methods to determine youth and population exposure. For example, to assess exposure more accurately for films watched on streaming platforms, researchers could include proxy measures for exposure, such as using the number of subscribers to streaming platforms supplemented by Census data for youth populations. Reinventing and standardizing these exposure measures across different mediums, in theater or on streaming, is critical for this continued research.

Conclusions

Due to the COVID-19 pandemic, we saw a decrease in the number of new films released in 2020. The film industry made notable progress in not including tobacco imagery in youth-rated movies released in 2020 compared to previous years, most notably among PG-13-rated films. However, tobacco imagery in youth-rated movies still exists. Non-MPA member film studios accounted for more than half of youth-rated movies that featured tobacco use in 2020, and on average, had more tobacco incidents per film than MPA member studio films.

Additional transparency in viewership data from production and streaming companies are needed to navigate the barriers brought about by movies released straight-to-streaming. The findings in this report reinforce the need for industry-wide action to ensure that films marketed to youth are not promoting the re-normalization of tobacco, leading to a lifetime of nicotine addiction and premature, preventable death.

References

- ¹ KL L, JR P, RK J, SA G. Signed, sealed and delivered: "big tobacco" in Hollywood, 1927-1951. *Tob Control*. 2008;17(5):313-323. doi:10.1136/TC.2008.025445
- ² United States Department of Health and Human Services. *The Health Consequences of Smoking - 50 Years of Progress: A Report of the Surgeon General.*; 2014. Accessed October 4, 2021. www.cdc.gov/ tobacco
- ³ Glantz SA. Updated attributable risk for smoking due to movies: 37%. Center for Tobacco Control Research and Education. Published 2012. Accessed October 4, 2021. https://tobacco.ucsf.edu/updated-attributable-risk-smoking-due-movies-37
- ⁴ United States Department of Health and Human Services. *Preventing Tobacco Use Among Youth* and Young Adults: A Report of the Surgeon General.; 2012. Accessed October 4, 2021. http://www.surgeongeneral.gov/library
- ⁵ United States Centers for Disease Control and Prevention. Projected Smoking-Related Deaths Among Youth -- United States. *Morb Mortal Wkly Rep.* 1996;45(44):971-974. Accessed October 4, 2021. https://www.cdc.gov/mmwr/preview/mmwrhtml/00044348.htm

- ⁶ Truth Initiative. Straight to Vape.; 2020.
- ⁷ Polansky JR, Driscoll D, Glantz SA. Smoking in Top-Grossing US Movies: 2019.; 2019.
- ⁸ Nielsen. Tops of 2020: Nielsen Streaming Unwrapped. Published 2020. Accessed October 19, 2021. https://www.nielsen.com/us/en/insights/article/2021/tops-of-2020-nielsen-streaming-unwrapped/
- ⁹ University of California SF. Publications | Smokefree Media. Accessed October 20, 2021. https://smokefreemedia.ucsf.edu/ research/publications?title=&research tag%5B%5D=415&field publication type target id=All&research location=All
- ¹⁰ University of California SF. University of California, San Francisco Smoke Free Media Onscreen Tobacco Database. Accessed October 4, 2021. https://smokefreemedia.ucsf.edu/
- ¹¹ University of California SF. Smokefree Media. Accessed October 20, 2021. <u>https://smokefreemedia.ucsf.edu/</u>



About NORC at the University of Chicago

NORC conducts research and analysis that decision-makers trust. As a nonpartisan research organization and a pioneer in measuring and understanding the world, we have studied almost every aspect of the human experience and every major news event for more than eight decades. Today, we partner with government, corporate, and nonprofit clients around the world to provide the objectivity and expertise necessary to inform the critical decisions facing society. Visit www.norc.org.



About Breathe California

Breathe California Sacramento Region is a non-profit organization located in Sacramento, CA. The agency dedicates its efforts in the Sacramento Region of California to improving environmental air quality and eliminating the burden of commercial tobacco in the communities it serves.